


ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "САТУРН-ОЙЛ"

115304, город Москва, Каспийская улица, дом 22 корпус 1стр5, э 5 пом IX к 17а оф 15
 +7 969-100-1206
 fokinaalexander@saturnoil.ru

Date: 16.07.2021

Validity: 3 months

Reference Number: STRNO/805RU/15

SOFT CORPORATE OFFER

We, **LIMITED LIABILITY COMPANY SATURN-OIL**, the issuer on behalf of our end seller hereby confirm with full legal and corporate responsibility, our end sellers readiness and capability to supply Russian crude oil and refined petroleum products listed below, on yearly a contract (CIF) and spot deal (FOB) under the specified terms and conditions.

INFORMATION - PETROCHEMICAL PRODUCTS
ON THE TERMS: (FOB ROTTERDAM & HUSTON OR CIF / ASWP).

ORIGIN: RUSSIAN FEDERATION

LOADING PORTS: PRIMORSK/KOZMINO/VLADIVOSTOK/NAKHODKA/NOVOROSSIYSK/ROTTERDAM PORT

PAYMENT TERMS: MT103/TT FOR THE VALUE OF THE GOODS

INSPECTION: SGS/CIQ OR EQUIVALENCE AT BOTH LOADING AND UNLOADING PORTS.

AVAILABLE PRODUCTS AND PRICES (RUSSIAN ORIGIN)
RUSSIAN AVIATION KEROSENE COLONIAL GRADE "54" (JET FUEL) GOST 10227-86

QUANTITY: 1.000.000 BBLs FOR FIRST MONTH

MAX: 5.000.000. BBLs CONTRACT X 12 MONTHS WITH POSSIBLE ROLLS AND EXTENSION

PRICE FOB: \$60.00 GROSS / \$56.00 NET PER BBLs

COMMISSION: \$4.00USD PER BBLs TO BE SHARED \$2 Seller Side /\$2 Buyer Side

RUSSIAN DIESEL VIRGIN D6 FUEL OIL

QUANTITY: 100.000.000 GALLONS FOR FIRST MONTH

MAX: 200.000.000 GALLONS CONTRACT X 12 MONTHS WITH POSSIBLE R&E

PRICE FOB: \$0.70 GROSS / \$0.66 NET PER GALLONS

COMMISSION: \$0.04 USD PER GALLONS TO BE SHARED \$0.02 Seller side /\$0.02 Buyer Side

RUSSIAN MAZUT M100 (GOST-10585/75/99)

MIN. QUANTITY: 50.000 MT

MAX. QUANTITY: 100.000 MT PER MONTH

PRICE CIF/ASWP: \$170 GROSS / \$160 NET PER MT

PRICE FOB: ROTTERDAM: \$160 GROSS / \$150 NET PER MT

COMMISSION: \$10.00USD PER MT TO BE SHARED 50/50 BY BOTH SIDES

RUSSIAN AVIATION TURBINE JET FUEL A-1 (JETA1) GOST R 52050-2006

QUANTITY: 1.000.000 BBLs FOR FIRST MONTH

MAX: 5.000.000. BBLs CONTRACT X 12 MONTHS WITH POSSIBLE ROLLS AND EXTENSION

PRICE FOB: \$60.00 GROSS / \$56.00 NET PER BBLs

COMMISSION: \$4.00USD PER BBLs TO BE SHARED \$2 Seller Side /\$2 Buyer Side

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DIESEL FUEL EN590 (ULSD 10PPM)

MIN. QUANTITY: 50.000 MT

MAX. QUANTITY: 100.000 MT PER MONTH

PRICE CIF: \$230 GROSS / \$220 NET PER MT

PRICE FOB: \$220 GROSS / \$210 NET PER MT

COMMISSION: \$10 USD PER MT TO BE SHARED \$5 / \$5

DIESEL D2 GASOIL L-0.2-62 GOST 305-82 OR (50PPM)

MIN. QUANTITY: 50.000 MT

MAX. QUANTITY: 100.000 MT PER MONTH

PRICE CIF/ASWP: \$230 GROSS / \$220 NET PER MT

PRICE FOB: \$220 GROSS / \$210 NET PER MT

COMMISSION: \$10.00USD PER MT BE SHARED 50/50 BY BOTH SIDES

RUSSIAN EXPORT BLEND CRUDE OIL REBCO 51 GOST 51858-2002

QUANTITY: 1.000.000 BBLs FOR FIRST MONTH

MAX. 2.000.000. BBLs CONTRACT X 12 MONTHS WITH POSSIBLE ROLLS AND EXTENSION

PRICE CIF: \$34.00 GROSS / \$30.00 NET PER BBLs

PRICE FOB: \$30.00 GROSS / \$26.00 NET PER BBLs

COMMISSION: \$4.00USD PER BBLs TO BE SHARED 50/50

RUSSIAN EXPORT BLENDS CRUDE OIL REBCO GOST 9965-76

QUANTITY: 1.000.000 BBLs FOR FIRST MONTH

MAX. 2.000.000. BBLs CONTRACT X 12 MONTHS WITH POSSIBLE ROOL AND EXTEN

PRICE CIF: \$34.00 GROSS / \$30.00 NET PER BBLs

PRICE FOB: \$30.00 GROSS / \$26.00 NET PER BBLs

COMMISSION: \$4.00USD PER BBLs TO BE SHARED 50/50

DIESEL D2 AUTOMOTIVE GAS OIL (AGO)

MIN. QUANTITY: 50.000 MT

MAX. QUANTITY: 200.000 MT PER MONTH

PRICE CIF / ASWP: \$240 GROSS / \$230 NET PER MT

PRICE FOB: \$230 GROSS / \$220 NET PER MT

COMMISSION: \$10.00USD PER MT TO BE SHARED 50/50 BY BOTH SIDES

DIESEL OIL ULTRA-LOW SULPHUR (ULSD) (ALL GRADES - 15PPM, 50PPM, 500PPM)

MIN. QUANTITY: 50.000 MT

MAX. QUANTITY: 200.000 MT PER MONTH

PRICE CIF / ASWP: \$240 GROSS / \$230 NET PER MT

PRICE FOB: \$230 GROSS / \$220 NET PER MT

COMMISSION: \$10.00USD PER MT BE SHARED 50/50 BY BOTH SIDES

LIGHT CYCLE OIL (LCO)

MIN. QUANTITY: 50.000 MT

MAX. QUANTITY: 100.000 MT PER MONTH

PRICE FOB: \$170.00GROSS/\$160.00NET PER MT

PRICE CIF: \$180.00 GROSS/\$170.00 NET PER MT



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COMMISSION: \$10.00USD PER MT BE SHARED 50/50 BY BOTH SIDES

LIQUEFIED NATURAL GAS (LNG) GOST 5542-87

MIN. QUANTITY: 100.000MT

MAX. QUANTITY: 100.000 MT PER MONTH

PRICE CIF/ASWP: \$140 GROSS / \$130 NET PER MT

COMMISSION: \$10.00USD PER MT BE SHARED 50/50 BY BOTH SIDES

RUSSIAN LIQUEFIED PETROLEUM GAS (LPG) PROPANE

MIN. QUANTITY: 100.000 MT

MAX. QUANTITY: 100.000 MT PER MONTH

PRICE CIF/ASWP: \$160 GROSS / \$150 NET PER MT

COMMISSION: \$10.00USD PER MT BE SHARED 50/50 BY BOTH SIDES

RUSSIAN UNLEADED GASOLINE OCTANES 95 RON

MIN. QUANTITY: 50.000 MT

MAX. QUANTITY: 100.000 MT PER MONTH

PRICE CIF/ASWP: \$230 GROSS / \$220 NET PER MT

PRICE FOB: \$220 GROSS / \$210 NET PER MT

COMMISSION: \$10.00USD PER MT BE SHARED 50/50 BY BOTH SIDES

RUSSIAN (NAPHTHA)

MIN. QUANTITY: 50.000 MT

MAX. QUANTITY: 100.000 MT PER MONTH

PRICE CIF: \$220 GROSS / \$210 NET PER MT

PRICE FOB: \$210 GROSS / \$200 NET PER MT

COMMISSION: \$10 USD PER MT TO BE SHARED \$5 / \$5

RUSSIAN CRUDE OIL (WTI)

QUANTITY: 2,000,000 BBL FIRST TRIAL SPOT SHIPMENT & 4,000,000 BBL X 12

DELIVERY: FOB HOUSTON COMMERCIAL PORT

PRICE :\$ 35 .00 USD GROSS / \$31 .00 USD NET PER BBL

COMMISSION :\$4.00USD PER BBLS TO BE SHARED 50/50

RUSSIAN FEDERATION PET COKE (SPONGE COKE)

QUANTITI : 20. 000 MT FOR FIRST MONTH TRIAL SHIPMENT AND 50 .000 MT X 12

PRICE CIF/ASWP: \$85.00 GROSS / \$75.00NET PER MT

PRICE FOB: \$75.00 GROSS / \$65.00NET PER MT

COMMISSION: \$10.00USD PER MT BE SHARED 50/50 BY BOTH SIDES

IMPORTANT NOTE:

WE ARE ACTING AS SALES CONSULTANT FOR OUR ESTEEMED CONNECTION REPRESENTING RUSSIAN REFINERIES. WE ARE NOT RE-SELLER AND ARE NOT TITLE HOLDER OF THE PRODUCTS OFFERED HERETO;

NO INFORMATION ON PAST PERFORMANCES FROM THE SELLER IS ISSUED TO ANY THIRD PARTY AS IT VIOLATES THE CONFIDENTIALITY AGREEMENT SIGNED BETWEEN SELLER AND BUYERS; IF ICPO IS TO BE ISSUE THE BUYER SHOULD COPY THE PROCEDURES OF SELLER IN FULL WITHOUT DEVIATION AND WITHOUT CHANGE AS ANY CHANGE WILL RENDER ICPO UNACCEPTABLE TO SELLER.



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NON NEGOTIABLE F.O.B - FREIGHT ON BOARD TRANSACTION PROCEDURE (TANT TO TANK INJECTION)

1. BUYER SENDS ICPO ON RECEIPT OF SOFT OFFER ALONG WITH TANK STORAGE AGREEMENT (TSA) PROOF OF STORAGE TANK AVAILABILITY.
2. SELLER ISSUES COMMERCIAL INVOICE/CI, FOR THE AVAILABLE QUANTITY IN THE STORAGE TANK TO BUYER, BUYER SIGNS AND RETURNS TO SELLER.
3. SELLER ISSUES DIP TEST AUTHORIZATION TO BUYER, BUYER AND STORAGE LOGISTICS COMPANY SIGN AND RETURN.
4. SELLER VERIFIES BUYER TANK FARM AND ISSUES POP DOCUMENTS:
 - ◆ AUTHORITY TO VERIFY (ATV)
 - ◆ FRESH SGS REPORT.
 - ◆ AUTHORITY TO SELL AND COLLECT
 - ◆ PUMPING REPORT (INJECTION REPORT)
 - ◆ CERTIFICATE OF ORIGIN.
 - ◆ TANK STORAGE RECEIPTS. (TANK RECEIVER INCLUDING TANK NO)
 - ◆ REFINERY COMMITMENT TO SUPPLY
 - ◆ EXPORT LICENSE
5. BUYER ORDERS SGS TO CONDUCT DIP TEST OF THE PRODUCT IN THE SELLER'S TANK AT BUYER EXPENSE.
6. UPON SUCCESSFUL DIP TEST, SELLER ISSUE INJECTION SCHEDULE AND INJECTS THE FUEL INTO BUYER'S LEASED STORAGE TANK AND SELLER SUBMITS THE FULL INJECTION REPORT TO THE BUYER.
7. BUYER MAKES 100% PAYMENT BY MT103 TT WIRE TRANSFER FOR THE TOTAL PRODUCT AND SELLER PAYS COMMISSION TO ALL SELLER SIDE INTERMEDIARIES AS BUYER LIKewise PAYS COMMISSIONS TO ALL BUYER SIDE INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 24 HOURS AFTER CONFIRMATION OF THE BUYER'S PAYMENT.

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NON NEGOTIABLE (F.O.B) - FREIGHT ON BOARD TRANSACTION PROCEDURE (TTT)

1. UPON ACCEPTANCE OF SELLER'S OFFER, BUYER PROVIDE IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO), TANK STORAGE AGREEMENT (TSA), CERTIFICATE OF INCORPORATION/COMPANY REGISTRATION , CORPORATE PROFILE, BUYER CONTACT /BANKING INFORMATION,COPY OF PRINCIPAL/SIGNATORY'S PASSPORT DATA PAGE.
2. UPON ACCEPTANCE OF BUYER ICPO AND TANK STORAGE AGREEMENT, SELER APPROVED AND SEND THE COMMERCIAL INVOICE (CI) FOR THE AVAILABLE QUANTITY IN THE STORAGE TANKS FOR BUYER COMPLETION,BUYER REVIEW CI ,SIGN WITHIN 48 HOURS OF RECEIPT AND RETURN BACK.
3. SELLER SEND TANK TO TANK INJECTION AGREEMENT (TTTIA) TO BUYER, BUYER SIGN/SEAL ALONGSIDE WITH IT'S STORAGE COMPANY AND RETURN BACK TO SELLER.
4. SELLER SENDS THE ENDORSED DOCUMENTS ALONGSIDE WITH THE BELOW LISTED POP DOCUMENTS TO BUYER
 - ◆ Seven (7) DAYS UNCONDITIONAL IMMERSION TEST AUTHORIZATION FOR SGS DIP TEST & REPORT FROM INSPECTION OF SELLER SHORE TANK.
 - ◆ Q&Q REPORT - ULLAGE REPORT
 - ◆ TANK STORAGE RECEIPT
 - ◆ TANK INJECTION REPORT
 - ◆ AUTHORIZATION TO VERIFY
 - ◆ AUTHORITY TO SELL AND COLLECT (ATSC)
 - ◆ NOTARIZED AND ENDORSED NCNDA/IMFPA BY THE SELLER AND ITS BANK
 - ◆ CERTIFICATE OF APPROVAL
5. BUYER INSPECT BY SGS (DIP TEST IN SELLER TANKS) ON BUYER'S EXPENSE.UPON SUCCESSFUL COMPLETION OF THE ABOVE VERIFICATION, SGS DIP TEST AND BUYER APPROVAL OF THE SGS REPORT. SELLR ISSUE (AUTHORIZATION TO TRANSFER THE PRODUCT FROM SELLER TANK TO BUYER TANK IN ACCORDANCE WITH THE SIGNED/SEALED TTTIA).
6. UPON BUYER'S ACCEPTANCE, SELLER WILL IMMEDIATELY INJECT THE PRODUCT TO BUYER'S TANK AND SEND THE INJECTION RECEIPT TO BUYER IN ACCORDANCE WITH THE SIGNED/SEALED TTTIA.
7. THE BUYER BEGINS PRODUCT PAYMENT VIA BANK TRANSFER OF MT103 OR TT FOR THE TOTAL AMOUNT OF THE PRODUCT PURCHASE TO THE DESIGNATED SELLER BANK/BANK ACCOUNT UPON COMPLETION OF PRODUCT INJECTIONAND RECEIVING OF ALL SHIPPING DOCUMENTS FROM SELLER. SELLER PAY BENEFICIARY FEE AS PER AGREEMENT (NCNDA/IMFPA), UPON BUYER PRODUCT PAYMENT CONFIRMATION.
8. SELLER ISSUES DRAFT SPA TO BUYER TO REVIEW FOR ROLLS & EXTENSION MONTHLY DELIVERIES.
9. BUYER REVIEWS AND APPROVES THE SPA AND ISSUE IRDLC (IRREVOCABLE, NON-TRANSFERABLE, AUTO REVOLVING FOR 12 MONTHLY SHIPMENT VALUE OR DOCUMENTARY) OR DOCUMENTARY LETTER OF CREDIT (DLC) FOR LENGHT OF CONTRACT AND FOR EACH LIF PER SCHEDULE. BUYER PAYS AFTER DIP TEST BY MT103 WIRE TRANSFER ON EACH MONTHLY QUANTITY.
10. THE SUBSEQUENTY DELIVERY SHALL COMMENCE ACCORDING TO THE TERMS AND CONDITIONS OF THE CONTRACT.



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NON NEGOTIABLE (F.O.B) - FREIGHT ON BOARD TRANSACTION PROCEDURE (3)

1. BUYER ACCEPTS SELLER WORKING PROCEDURE AND ISSUE ICPO TO THE END SELLER VIA SELLER'S REPRESENTATIVE.
2. SELLER ISSUES COMMERCIAL INVOICE AND NCNDA AND BUYER SIGNS AND RETURNS BACK COMMERCIAL INVOICE ALONG WITH BUYER'S TANK STORAGE AGREEMENT (TSA).
3. SELLER REPRESENTATIVE VISIT THE BUYER'S TANK FARM FOR TTM WITH A COPY OF THE SGS 48HRS OLD AND INJECTION REPORT UPON VERIFICATION OF THE COPY OF THE SGS AND INJECTION REPORT, BUYER AND BUYER'S TANK FARM ENDORSE TTTIA (TANK TO TANK INJECTION AGREEMENT) AS PROOF OF READINESS FOR BUYER TO INJECT FROM SELLER TANKS TO THE BUYER'S TANK ALONG WITH THE FOLLOWING PPOP DOCUMENTS:
 - ◆ STATEMENT OF PRODUCT AVAILABILITY
 - ◆ LETTER OF GUARANTEE
 - ◆ PRODUCT PASSPORT
4. SELLER ISSUES COMPLETE DTA AND TANK RECEIPT TO BUYER, BUYER ORDER SGS TO CONDUCT DIP TEST OF THE PRODUCT IN THE SELLER'S TANK ON BUYER EXPENSES SUBMIT THE FULL INJECTION REPORT TO THE BUYER.
5. UPON SUCCESSFUL DIP TEST, SELLERS INJECT THE FUEL INTO BUYER LEASE STORAGE TANK AND SELLERS SUBMIT THE FULL INJECTION REPORT TO THE BUYER
6. BUYER MAKE 100% PAYMENT BY MT103 TT WIRE TRANSFER FOR THE TOTAL PRODUCT AND SELLER PAYS COMMISSION TO ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 24 HOURS AFTER CONFIRMATION OF THE BUYER'S PAYMENT.
7. SELLER ISSUES DRAFT SPA TO BUYER TO REVIEW FOR R&E MONTHLY DELIVERIES.

C.I.F. COST, INSURANCE, FREIGHT

1. THE BUYER SENDS THE ICPO, CP & BUYER INTERNATIONAL PASSPORT TO THE SELLER, THE SELLER RESPONDS WITH FCO, THE BUYER SIGNS AND RETURNS.
2. THE SELLER ISSUES DRAFT CONTRACT ADDRESS TO THE BUYER COMPANY.
3. THE BUYER REVIEWS AND SIGNS ON EACH PAGE OF FULL DRAFT CONTRACT AND RETURN IT TO THE SELLER.
- 3b. SELLER ISSUE PAYMENT INVOICE FOR CONTRACT LEGALIZATION, TO BE PAY BY BUYER TO SELLER ACCOUNT AND UPON PAYMENT CONFIRMATION.
4. SELLER WILL REGISTER AND LEGALIZE THE FULL DRAFT CONTRACT WITH THE RUSSIAN MINISTRY OF ENERGY APPROPRIATE QUARTERS ON BEHALF OF THE BUYER AND SENDS HARD COPIES OF REGISTERED AND LEGALIZED DRAFT CONTRACT ALONG WITH NOTARIZED PARTIAL POP TO THE BUYER OR THE BUYER'S BANK AS STATED BELOW:

COMMITMENT LETTER TO SUPPLY PRODUCT
 PRODUCT ALLOCATION CERTIFICATE ISSUED BY MINISTRY OF ENERGY
 EXPORT LICENSE ISSUED BY RUSSIAN MINISTRY OF ENERGY.
 CERTIFICATE OF ORIGIN ISSUED BY RUSSIAN CHAMBERS OF COMMERCE.
 SHIPPING COMPANY NOTICE OF READINESS



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GUARRANTEE LETTER FROM REFINERY
CONFIRMATION LETTER TO BUYERS BANK
PRO-FORMA INVOICE
DLC/ MT700 VERBIAGE or SBLC/MT760
NOTORIZED SIGNED CONTRACT

5. UPON RECEIVING CONFIRMATION OF THE PARTIAL POP TO THE BUYER'S BANK, THE BUYER'S BANK SWIFT DOCUMENTARY LETTER OF CREDIT (DLC).
6. AFTER CONFIRMATION OF THE BUYER'S PAYMENT INSTRUMENT, THE SELLER WILL ISSUE TO THE BUYER'S BANK THE FULL SHIPMENT DOCUMENTS / FULL PROOF OF PRODUCT (POP) PLUS 2% PERFORMANCE BOND (PB) VIA SWIFT BANK TO BANK. UPON ACCEPTANCE OF THE BUYER'S PAYMENT INSTRUMENT COVERING THE FIRST TRIAL SHIPMENT BY THE SELLER (DLC).
7. THE SGS INSPECTION WILL BE BORNE BY THE SELLER AT THE LOADING SEAPORT AND THE BUYER AT THE DISCHARGE SEAPORT.
8. SHIPMENT COMMENCES AS PER CONTRACT
9. THE BUYER'S BANK UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, PAYMENT WILL BE MADE FOR ARRIVAL CARGO SHIPMENT BY THE BUYER VIA MT103 100% AFTER SGS INSPECTION AT DISCHARGE PORT.
10. THE SELLER WILL RELEASE PAYMENTS TO THE INTERMEDIARIES INVOLVED ACCORDING TO IMFPA SIGNED BY ALL THE PARTIES WITHIN 48 HOURS OF RECEIVING PAYMENT OF THE PRODUCT FROM THE BUYER'S BANK, SECOND SHIPMENT PROCEED ACCORDINGLY.

Signatory:



LIMITED LIABILITY COMPANY SATURN-OIL
Bokunov Andrey Vyacheslavovich
CEO